

Capability Presentation

communityTMforce.com



Value we add to you as a Subcontractor

- Highly relevant government referenceable POC to add to your past performance section.
- Delivered over 50M in IT Cloud Migration Services in the last 3 years.
- Highly competent team members with over 20 years of Program Management, IT
- Application Development and Cloud Migration Services.
- Todays opportunity relevant proposal section writeup templates.
- A team of over 70 members to add to show strength.
- Strong financial history and reserves to support your project growth.
- Minority Owned Small Business with GSA IT 70 Schedule.
- Certifications to complement yours (Inc.5000 2020 recipient, #646 with 725% growth).



INTERESTED IN PARTNERING (#Read-On)



RELEVANT PAST PERFORMANCE



- Title: SAF/FM CIO IT Support
- Period of Performance: September 24, 2018 – September 24 2023
- Contract Dollar Amount: \$9M
- Relationship: Prime Contract



- Title: Mortuary Operations Management System (MOMS) Business Enterprise Architecture (BEA)
- Period of Performance: July 29, 2015 – July 28 2025
- Contract Dollar Amount: \$1M
- Relationship: Subcontract (Prime CyberForce 1)



- Title: Air Force Learning Services Cloud Migration
- Period of Performance: September 29, 2016 – September 29 2020
- Contract Dollar Amount: \$35M
- Relationship: Subcontract (Prime PowerTrain)

TELL US YOUR STORY (#Partnership)

CommunityForce, Inc.

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CAGE: 6RS26

DUNS: 078480728

TIN: 273040931

POC:

Anwer Sheikh

Chief, Finance & Contracts

Anwer.Sheikh@communityforce.com

NAICS Codes

- 518210
- 541511

Certifications:

- GSA IT Schedule 70
- Minority-Owned Small
Disadvantaged Business Concern

Accolades

- Inc.5000 2020 Fastest Growing
Company (#646)

Why Partner with CommunityForce

Successful Service Delivery

- Process Automation Tools & Services
- Cloud Migration Services
- Security as a Service
- Application Development

Sole source Capability

- GSA Sch.
- Partnership (8a, SDVOB)

Worldwide references

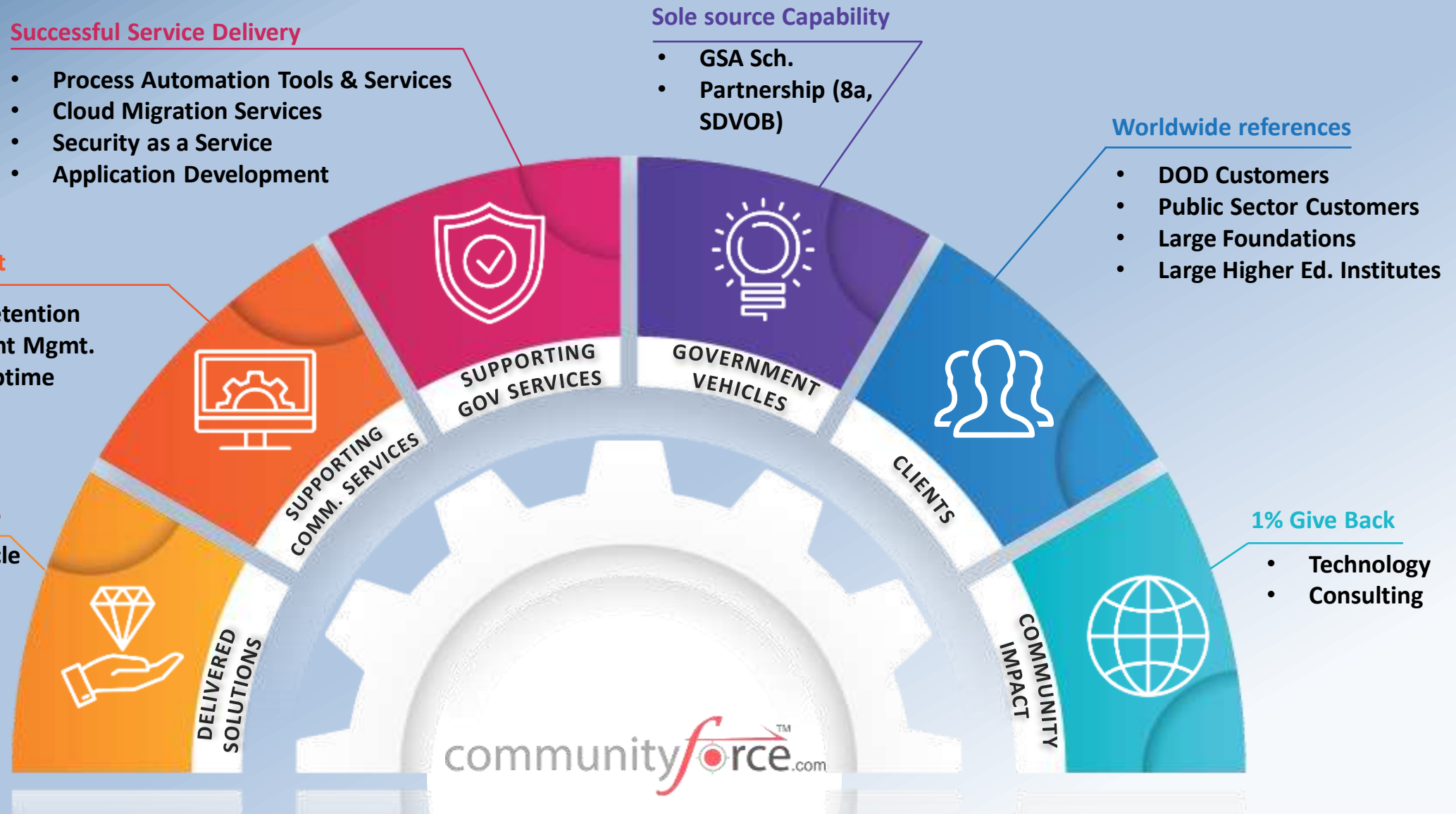
- DOD Customers
- Public Sector Customers
- Large Foundations
- Large Higher Ed. Institutes

Customer first mindset

- 94% Customer Retention
- Dedicated Account Mgmt.
- 24x7 Software Uptime

Best in Breed Software

- Application Lifecycle Management Software
- Salesforce Integrated
- Mobile App





Driven by Measurements and Results

Making A Difference For Our Customers



PROVIDER

- Manage Application Process
- Post Award
- Student Impact



APPLICANT

- User-Friendly Applications
- Provide Supporting Documents
- Letters of Recommendation



REVIEWER

- View & Score on One Screen
- Status Always Visible
- Simple Submit

CommunityForce offers the leading software to help your organization manage the end-to-end application life-cycle

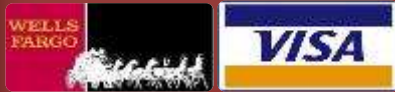
....Who We Serve

We serve a diverse set of worldwide organizations.

Fortune 500

Public & Private companies

- Retailers
- Financial Institutions
- Technology
- Health Care



Government

DOD and Public

- Prime Contracts
- Subcontracting



Higher Ed

Education

- Universities
- Colleges
- Scholarship Seekers



Philanthropy

Grant & Scholarship Making Organizations

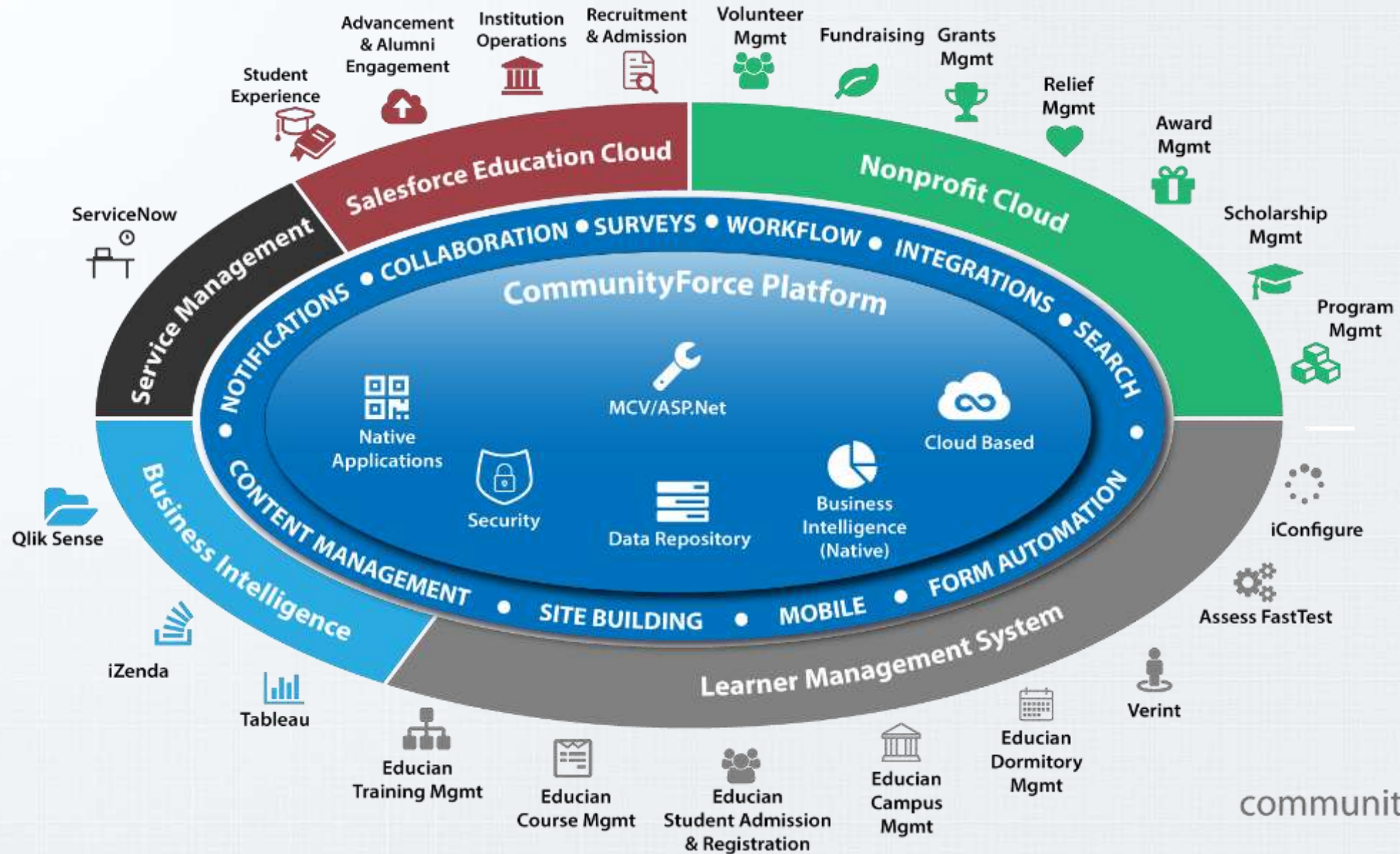
- Community Foundations
- Private Foundations
- Corporate Grantors
- Grant Seekers



McKESSON

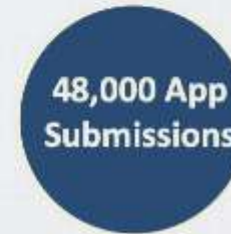


.... Our Platform and Integrations



.... Clients

Over 300 Large & Small Organizations and Institutions





communityTMforce.com

Blaze new trails with the world's #1 CRM Platform

SALESFORCE
CERTIFIED

Administrator

SALESFORCE
CERTIFIED

Advanced
Administrator

SALESFORCE
CERTIFIED

Education Cloud
Consultant

SALESFORCE
CERTIFIED

Nonprofit Cloud
Consultant

... CommunityForce and Salesforce Bundled Offering



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Services

Digital Transformation



- Assessments
- Enterprise Architecture
- Strategy Development
- Application Rationalization
- Cloud Migration

Workflow Automation



- Solutions Architecture
- Process Reengineering
- Solution Design
- Solution Development
- Solution Deployment

Solution Implementation



- Customer Relationship
- Forms and Workflow
- Learning and Training
- Survey & Testing
- RMF ATO

Tools Implementation



- Salesforce
- ServiceNow
- Adobe Experience Manager

CommunityForce HAS
HELPED MANY
ORGANIZATIONS REINVENT
THEMSELVES



“We are loving the system! You all just keep coming up with such great ideas!”

Amanda McCloud, Auckland University of Technology, NZ

“Everyone I have dealt with has been very helpful. Thanks CommunityForce for making my job easier”.

Diane Reimer, Crown Point Community Foundation



“It’s so refreshing to work with a company that not only listens but takes action”.

Kathy Lively, Captain Planet Foundation



Case Studies

CUSTOMER: US Air Force Air Education and Training Command (AETC)



CHALLENGE

AETC is driven by a singular imperative – ***Forging innovative Airmen to power the world's greatest Air Force.*** They sought to replace a dozen duplicative Learning Management Systems (LMS) that are decades old, cost hundreds of thousands annually to maintain and frequently fail, causing systemic performance and availability issues (outages). AETC wanted a single solution, one built on a unified open-standards based system and readily procurable as an off-the-shelf product.

SOLUTION

CommunityForce...

- ❑ Worked with AETC to assess and evaluate the organization's current condition and created a roadmap to move to a unified open-standards system.
- ❑ Co-Architected solution based on AEM Communities on AWS and Azure cloud infrastructures.
- ❑ Designed and implemented a testing and evaluation process for AETC to prepare its divisions for the move to the cloud.
- ❑ Helped client devise a service delivery model that enables AETC to provide learning and training services with organizations throughout the USAF.

CUSTOMER: US Air Force Air Education and Training Command (AETC)



“The solution was developed for AETC, but postured for the entire US Air Force.”

– Tom Giattino, Director AETC/A5T

PRODUCT: AEM Communities of Learning™

IMPACT

- ❑ **Adobe:** CommunityForce poised to deliver Adobe’s largest deployment of AEM Communities of Learning in the world.
- ❑ **AETC:** Resulting SaaS model enables them to make platform accessible to everyone within the USAF (and DoD).
- ❑ **US Air Force:** Equips AETC with a unified system and streamlined method to deliver over 2,000 courses to 1.5 million Airmen and civilians worldwide.
- ❑ **Airmen:** The result is a next-generation learning experience deserving of the world’s greatest Air Force.

CUSTOMER: Secretary of the Air Force / Financial Management Office



CHALLENGE

As one of the key strategic leadership resources to our nation's Air Force, SAF/FM concentrates its efforts to guide decision-making across the service. With a primary mandate to generate the greatest impact and increase efficiencies, they were actively seeking to simplify some of their critical management processes using technology. To achieve this, they:

- ❑ Initiated a project to develop an automated solution for end-to-end lifecycle management of several mission critical documents:
 - ❑ Appointment and Termination Record-Authorized Signature – DD Form 577
 - ❑ Key Signatory Appointment Letters
 - ❑ System Authorization Access Request (SAAR) – DD Form 2875
- ❑ Focused on potential solutions which could support several key requirements:
 - ❑ Meets all legislative and regulatory requirements
 - ❑ Maximizes efficiencies by minimizing manual workload
 - ❑ Meets all FIAR, FISCAM, and other applicable audit readiness standards

SOLUTION

After careful evaluation and review of SAF/FM's process workflows and initial analysis, CommunityForce Federal recommended a blended solution: a solution that involved AEM Forms and an end-to-end workflow solution that would ensure accuracy and accountability.

Given the need to track tens of thousands of forms and desire to create an exceptional user experience, the customer selected AEM Sites and Assets.

CUSTOMER: Secretary of the Air Force / Financial Management Office



PRODUCT: AEM Forms™, Sites and Assets™

IMPACT

- ❑ **Adobe:** Gained an increase in installed user base of AEM Forms in the USAF and up-sold AEM Sites/Assets.
- ❑ **Customer:** Received an efficient automated workflow system which complies with all legal and regulatory requirements while delivering an exceptional user experience.
- ❑ **US Air Force:** Gains a complete end-to-end systems that saves time, reduces resource burden and increasing impact.
- ❑ **Airmen:** Enjoy a simpler, more streamlined and accurate appointment and authorization process.

CUSTOMER: Air Force Departmental Publishing Office (AFDPO)



U.S. AIR FORCE

CHALLENGE

AFDPO implements Air Force publications and forms management guidance and serves as the headquarters publications and forms manager. Since the inception of the Air Force, publications and forms have been developed, distributed and used by Air Force personnel for policy and guidance. The life cycle processes of authoring, coordination, approval, storage, access, dissemination, and maintenance of these publications and forms had remained largely manual despite ever increasing advances in information technology until the early 1990s.

With continued improvements in document management and customer service as key mandates, a proprietary software system was being retired by the USAF, creating an immediate imperative: To prevent work stoppage to missions critical to national security, the AF needed a way to convert the 4,700 forms (12,500 pages) to Adobe PDF - all within 18 months.

SOLUTION:

- ❑ CommunityForce worked with the customer to prioritize the forms for conversion.
- ❑ *It architected and assembled a document management and workflow process and QA team which resulted in reduced time for conversion and ensured conversion accuracy.*
- ❑ *Utilizing tight project management controls and scheduled customer briefings, the project was completed 6 months ahead of schedule and on budget.*

CUSTOMER: Air Force Departmental Publishing Office (AFDPO)



PRODUCT: Adobe Document Cloud™

IMPACT

- ❑ **Adobe:** Adobe PDF is now the standard to all Air Force forms.
- ❑ **Customer:** Forms conversion completed ahead of schedule and without mission interruption.
- ❑ **US Air Force:** Was able to sunset the proprietary software and replace with a more robust, cost-saving solution.
- ❑ **Airmen:** Is supported by a more user-friendly, feature-rich, effective, reliable and efficient system for mission essential forms.

CUSTOMER: USA Learning®, a Division of the Office of Personnel Management (OPM)



CHALLENGE

Primarily focused on supporting civilian agencies, USA Learning® assists organizations to effectively and efficiently achieve agency missions and enable high quality, just-in-time learning for Federal employees.

Additionally, USA Learning's representation of multiple agencies with vendors allows our clients to realize volume discounts at higher levels. However, USA Learning does not have the ability to help clients migrate to the cloud nor assist them with completing the appropriate security paperwork.

SOLUTION

- ❑ *CommunityForce worked with USA Learning and its clients to identify and assess hosting options for AWS and Azure*
- ❑ *Designed and developed the architecture and pricing options*
- ❑ *Created a roadmap that helps customers choose the right cloud service provider*

CUSTOMER: USA Learning®, a Division of the Office of Personnel Management (OPM)



PRODUCT: AEM Communities™, Forms, Sites/Assets architected for AWS and Azure

IMPACT

- ❑ **Adobe:** Gained an increase in installed user base of AEM Forms in the USAF and up-sold AEM Sites/Assets.
- ❑ **Customer:** Received an efficient automated workflow system which complies with all legal and regulatory requirements while delivering an exceptional user experience.
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CUSTOMER: Air Force Chief Technology Officer



U.S. AIR FORCE

CHALLENGE

Today's military is active in affecting transformational change with its acquisition policies and practices. And there's no better example of this than the USAF. The SAF/CTO wanted a proof of concept that demonstrated Content Level Security (CLS).

While there were many potential solutions to choose from, the CTO wanted a solution that incorporated the flexibility and security provided by Adobe Digital Rights Management™ (DRM). In addition, the solution had to be compatible with the future vision of the USAF networks, which would include Windows 10™ and MS Office™ products.

SOLUTION:

CommunityForce Federal...

- ❑ *Helped Adobe and Accenture Federal to overcome a series of roadblocks to complete the Proof of Concept (POC) on time.*
- ❑ *In less than 3 months, integrated Adobe DRM™ with a secure token server (STS), MS SharePoint™, and improved Adobe's plug-in architecture for MS Office™ products.*
- ❑ *Achieving what was deemed "impossible," lead to CommunityForce Federal becoming a trusted advisor to the prime contractor and other subcontractors*

CUSTOMER: Air Force Chief Technology Officer



U.S. AIR FORCE

PRODUCT: Adobe Digital Rights Management (DRM)

IMPACT

- ❑ **Adobe:** DRM is positioned as a solution compatible with the future of the USAF networks.
- ❑ **Customer:** SAF/CTO has a viable solution for content level security
- ❑ **US Air Force:** USAF now has the capability to protect and track documents even when they are off the protected networks.
- ❑ **Airmen:** Sensitive documents can now be protected in a way that enables Mission Assurance while maintaining Information Assurance.



Thank you

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